

## Proposal of IP Phone Set

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*for*

Norban Comtex Limited

Prepared by



JL Bhaban (5th floor)  
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Ref # BDCOM/IPTSP/CORP/20211013732

Created Date: # October 13, 2021

To  
Managing Director  
Norban Comtex Limited  
Dhaka, Bangladesh

**Subject : Proposal of IP Phone Set**

Dear Sir,

BDCOM Greetings!

We glad indeed having opportunity to submit the corporate proposal of IP Telephony solution for your organization as per your requirement and farther discussion.

We suppose, accommodating the offered solution, your organization would like to take our services for your business development. You are welcome to call us at your convenience in any further clarification & we are looking forward your precious suggestion to enhance our service quality in future.

We wish your continued success.

Thank you,

Sincerely,

**TANISHA WAHED TRISHA**

Executive

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Cell: 01966633334

Mail: [trisha@office.bdc.com](mailto:trisha@office.bdc.com)

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### **BDCOM ONLINE LTD.**

JL Bhaban (5th floor)  
House # 1, Road # 1, Gulshan Avenue, Gulshan-1  
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## ABOUT US

BDCOM is a growing and dynamic company, inventing and building next-generation Internet technologies for the people of Bangladesh, we embarked on a profound journey to change the way mankind communicates and promise to break the digital frontier.

BDCOM is a brand with a proven 21 years old successfully experienced ICT Company by the name of BDCOM Online Limited, was incorporated as a private limited company on 12th February 1997, under the Companies Act, 1994, and registered with the Registrar of Joint Stock Companies. Subsequently, the Company has converted into a public limited company (IPO) in 2001 with a view to float its share to the public.

BDCOM provide cutting edge, state of the art internet, Data Communication, IP Telephony Service, Software Development, Automatic Vehicle Tracking System (AVLS), Managed Services and other Value Added Services that makes our valued subscribers, resellers a great satisfaction in business communication and daily life communication needs.

BDCOM successfully expanded its own countrywide fiber optics and wireless network having strategic partnership with telecom giants like, Grameen Phone, Banglalink, Citycell, Fiber@Home, BTCL etc.

BDCOM always is the first in the market to bring new technology for its valued clients. The total communication arena is converting from circuit-switching to packet-switching technology i.e., IP based unified communication; IP Telephony could be the best example of this kind. BDCOM successfully launched publicly its IP Telephony services branding as “KOTHA” recently. Now you can make voice call, video call, sending messages, and video conferencing, call forwarding and many more featured which was never possible in any other phone or mobile.

BDCOM motives to helps people to use technology more effectively, improve customer relations and offering the very best from a team of bright people who truly care about our clients and what we do for them, we are the team that helps our customer work smarter.

Our Values & approach:

We believe ...

*The heart of any reliable business, and any reliable marketplace, is integrity*



**CERTIFICATE OF INCORPORATION:**

Number : No. C-32328(1449)/97

Date : 12th February, 1997

Registered To : Register of Joint Stock Companies and Firms  
Bangladesh, Dhaka, Bangladesh

**VAT:**

Registration No: 19141078296, AREA – 190402

**TIN:**

Registration No: 731324738763/Cirde-316(Coy)

**ISO CERTIFICATION:**

Registration No: Name : ISO 9001:2008

Certificate Number : 13372 Issue No. 1

Date of Issue : 25th February, 2005

Issued By: United Registrar of Systems Ltd. USA.

**IPTSP LICENSE:**

BTRC/LL/IPTSP-Nationwide (12)BDCOM/2009-14

## Commercial Information

### One Time Cost (OTC):

SL	Item/detail	Quantity	Unit Price	Applicable VAT rate (%) and amount	Total Unit Price	Total Price in BDT
A1	ESCENE EN290N	2	4,500	(7.5%) 337.5	4,838	9,675
<b>Total</b>		<b>2</b>	<b>4,500</b>	<b>337.5</b>	<b>4,838</b>	<b>9,675</b>

**Terms & Conditions :**

Payment	Along with Work-order
Period of Job after receiving work-order	7
Billing type for call cost	Pre-Paid
Offer Validity	60 days

